

2014

Company Profile



Sky Nepal Pvt. Ltd.

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Thapathali, Kathmandu, Nepal

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Sky Nepal Pvt. Ltd. The Pioneering Spirit

Sky Nepal was established in January 2005 to fulfill growing demands of Information Technology in Nepal. We are a diversified, competitive, professional and service oriented organization to serve and facilitate perceptive clients in the field of Information and Communications Technologies. Dealing mainly with computer Hardware / Software, Network/Communication equipment, Office Automation equipment and other related products, we bring in the latest technologies to Nepal. Not alone, Sky Nepal is well placed in the ICT consulting service that range from System Consulting, Design, Development and Testing. Sky Nepal is a committed team of well qualified and experienced professionals.

Sky Nepal is committed to meeting and exceeding its customer expectations in quality, value and innovation. Its ability and dedication to deliver products to the market ahead of its competition remains a primary focus. Sky Nepal is devoted to customer satisfaction and committed to positive relationships with every company and individual with whom we do business by striving to understand their needs and concerns, and treating them with respect, courtesy and consideration.

To serve its customer with utmost care and passion, Sky Nepal has partnered with global brands as **IBM, Lenovo, Planet** Networking and Communications, **QNAP** Storage solutions, **Ricoh** copier and Digital Imaging, **Linkbasic** Cables, Racks and Network Equipment, **Smoothwall** Securities, **Casio** projectors to name a few.

Sky Nepal Pvt. Ltd. is located at Thapathali Complex, Thapathali Road, Thapathali, spaciouly spreading with a modern office complex that includes a showroom, a training room, support center and a back office.

Govt. Registration No.	32637-061/62
VAT / PAN No.	301791720
Type of Business	ICT Solution Provider, System Integrator, Import and Distribution, Hardware & Software, Electronics, Communication Equipment, IT Consultancy, Service and Support center.
Board of Directors	<ul style="list-style-type: none"> • Mr. Rajendra Bhakta Shrestha • Mr. Sanat Shrestha • Mr. Pramod Bajracharya • Mr. Arni Raj Manandhar – Managing Director
Bankers	Bank of Kathmandu Ltd. Kamaladi, Kathmandu Lumbini Bank Limited. Durbar Marg, Kathmandu

Worldwide Products

With a view to bring the best products from around the world, Sky Nepal has strategic alliances with renowned global brands in the ICT field. Whether you need a new desktop, want to network existing ones or more, Sky Nepal has it all.

- **IBM / Lenovo - Server, Workstation, Notebook**

With over 25 years of history in Personal Computers, IBM is an industry leader in the personal computers market. IBM is one of the first companies to bring computers for personal use. Sky Nepal is an IBM partner for marketing and resale of range of servers. Sky Nepal is also Lenovo partner for workstations, notebook computers and related equipment.
www.ibm.com , www.lenovo.com

• **PLANET- Networking and Communications.**

PLANET Technology Corporation is a leading global provider of IP Networking products and solutions for a small-to-medium sized businesses, enterprises, and SOHO markets. PLANET designs, deploys and delivers innovative IP solutions with converged data, voice, and video deployment over the wide range of networking technologies.

Planet provides the industry leading, reliable, and standard-based networking products and solutions to fulfill the demands with the most complete range of product offerings and superior cost-benefit performance. With a strong mission to be a “Pioneer of IP innovation” in the global market, PLANET designs and manufactures networking products and solutions to achieve the goal of continual innovations.

PLANET delivers the most innovative and highly integrated products and solutions, covering the most complete range of cutting-edge networking technologies. All Planet technologies and product mix are driven and delivered based on the concept of **Activating IP Power** to bring customers the benefits characterized as energy-saving, ease-to-install, and cost effective. PLANET delivers award-winning, energy-saving, and high-performance professional networking products and solutions divided into the 9 categories for various target markets:

- LAN Switches
- Media Conversion
- Broadband
- Communication
- Wireless LAN
- IP Telephony
- IP Surveillance
- Network Security
- Network Peripheral

www.planet.com.tw

• **QNAP – Storage Solutions**

QNAP Systems, was founded in 2004 and is dedicated to bringing world class NAS storage, professional NVR video surveillance, and network video players to consumer, small/medium business, and enterprise market segments. QNAP leverages not only hardware design but also a growing core competency in software engineering that is precisely focused on bringing to market products that offer the highest available performance coupled with outstanding reliability, scalability, and ease of installation and use. QNAP is a multi-national company with eadquarters in Taipei, Taiwan, and subsidiary offices in China and the United States.

www.qnap.com

• **RICOH – Copiers and digital imaging**

Ricoh is one of the world's leading manufacturers of office automation equipment, including multifunctional digital copiers, facsimiles, printers, scanners, digital imaging systems, cameras and related supplies. Ricoh product range include Ricoh copiers, digital multi-functional document systems, color laser copier/printers, black and white and color laser printers and facsimile machines.

www.ricoh.com

• **SMOOTHWALL - Firewall and security software and hardware**

SmoothWall offers a suite of Internet Security and Web Content Filtering solutions to meet the needs of SME, education and enterprise users. Formed in 2000, the company now protects well over a million networks worldwide.

With its specialist development team, SmoothWall has harnessed the technical expertise of the Open Source arena to develop

affordable and easy-to-use solutions.

Based in the United Kingdom, with offices in Leeds and Southampton and Charlotte, USA, SmoothWall delivers global security solutions through a worldwide support network, with representation across the Americas, EMEA, and APAC.

www.smoothwall.net

- **Microsoft Corporation**

Microsoft is a world Leading Software company providing wide range of software from Operating systems to enterprise solution. Microsoft is a trendsetter in the industry and by and large the world's biggest software company.

- **LINKBASIC- Racks, Cables and Accessories**

The end to end network cabling solution.

Sky Nepal is a sole authorized distributor for Linkbasic network cables, and Network Equipment, Equipment racks/cabinets, patch panels, face plates, patch cords, crimping tools, punching tools, connectors, etc.

Headquartered in Shanghai, the economic hub of China, Linkbasic products come with 15 years of warranty. Linkbasic is a manufacturer of world class network equipments having its own manufacturing facilities across China. Linkbasic system solutions are ISO, EIA, TIA, CE certified.

- **CASIO - Projectors**

CASIO has widened its lead in projector performance and development with its revolutionary Hybrid Light Source combining a laser and an LED. This unique long-life light source offers the environmental performance to meet today's business requirement, while improving cost performance and enhancing utility and beauty for smarter, more effective presentations. CASIO has set a new high standard for the projectors that will carry visual communications into the future.

www.casio.com

Comprehensive Services from Sky Nepal

1. Computer and Peripheral Sales

Sky Nepal has been in the business of Computers and peripherals sales. Sky Nepal is one of the leaders in marketing and sales of ICT equipment ranging from notebook computers to servers, printers, LAN / WAN / WLAN equipment, office automation equipment including IP PBX/telephone systems, IP Surveillance Solution, Digital Imaging, Firewall and security Solutions and Power Solution. Partnering with global brands as IBM / Lenovo, PLANET- Networking, Communication, IP surveillance, Firewall and Security, CORAID – Storage Solutions, RICOH – Copiers and Digital Imaging, SMOOTHWALL – Firewall and Security Solutions, CYBERNET- Space Saving and Touch Screen PC, OPTOMA - Projection System and many more, Sky Nepal has always been committed for superior products at just the right prices, well aligned with its passion for Customer satisfaction. At Sky Nepal we not sell products, the products that we sell are backed by our team of qualified technicians for their service and support.

2. Network Installations and Management

System integration is at the core of our business. We design and build solutions for our customers. Network Installation and Management is one of the many solutions that we provide to our valued customers. Sky Nepal is a team of well qualified experts to assess system requirements and subsequently design and deploy the best LAN / WAN configuration.

3. System Consulting

Sky Nepal is well placed in the ICT consulting service that range from ICT System Consulting, Design, Development and Testing. Sky Nepal is a committed team of well qualified and experienced professionals. Sky Nepal also maintains roster of external experts and specialists and seeks their expertise as and when necessary to carry our specialized assignments.

4. Maintenance and Support

It is never guaranteed or expected of a computer to be an obedient machine as long as it lasts. Sky Nepal has well equipped service center with qualified and trained technicians and engineers.

Sky Nepal Hardware and Software support team has expertise in setup, installation and support for hardware, Firewall software, corporate and regular Antivirus Software, Internet application and other Network system software if any untoward problem to happen. Hence the customers get total solution under one roof.



5. Annual Maintenance Contract (AMC)

When it's Friday evening and you have the most critical report of the year to finish, oops... your computer breaks down. Do not worry; you have Sky Nepal to bank on if you have an AMC with Sky Nepal. For such situations and just to make sure such thing don't happen we have annual maintenance contract to offer which will entitle you a trouble free year.

Experiences

Sky Nepal Pvt. Ltd. has excelled in providing comprehensive support to its clients. Over nine years of operation and our satisfied clientele are testimony to what we stand for. Sky Nepal has been supplying hardware and software to various organizations ranging from government offices, INGOs, NGOs, banks, hotels and private business houses.

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